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WRITER'S DIRECT DIAL NUMBER

WASHINGTON, D. C. 20044

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Additives
TWX: 710 622-0001 (CB WSH)
TELEX: 89-593 (COVING WSH)
TELECOPIER: (202) 662-6280
CABLE: COVING

PRIVILEGED AND CONFIDENTIAL

September 4, 1981

MEMORANDUM FOR MESSRS. Greer
Henson
Holtzman
Pepples
Stevens
Witt

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In connection with Secretary Brandt's request for additive information, we would appreciate your furnishing us, as promptly as possible, the following information with respect to the additives (i.e., the materials added to tobacco) used by your company in the manufacture of cigarettes for the United States market:

1. A list of each additive currently used by your company.
2. The total amount of each additive (listed in response to item 1) used by your company during calendar year 1980. These amounts should be reported in pounds for a designated number of cigarettes. If certain additives are customarily described by some other measure (e.g., quarts or liters), that measure should be used and, if possible, supplemented by an amount expressed in pounds for a designated number of cigarettes.
3. If possible, a calculation, or some type of informed approximation, of what portion by weight of your company's cigarette production is represented by additives. The denominator in this calculation should be the weight of the finished cigarettes, excluding packaging and packing materials. Thus, if your company manufactured X pounds of cigarettes for the United States market during calendar year 1980, the figure to be reported would be the percentage of X pounds that is represented by additives to the tobacco. We realize, of course, that the various brands of cigarettes

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manufactured by your company may contain different percentages of additives. We are requesting only an aggregate percentage figure.

4. For each additive listed in response to item 1, the following information:

(a) the approximate year the additive was first used by your company (or a statement that the additive has been commonly used in cigarettes for more than, for example, 30 or 40 years); or

(b) if it is impracticable to give the information described in item 4(a), an indication of whether the additive was first used by your company after January 1, 1965.

We are fully aware of the confidential and competitively sensitive nature of each company's additive information. No request is being made for information by brand of cigarette, or information relating to formulas for individual brands. With respect to the information requested, it will be accorded confidential treatment. It will not be revealed to anyone other than those persons at Covington & Burling working directly on this matter and will be kept, when not actually being reviewed, in a locked cabinet.

We are most anxious to have the information as expeditiously as possible. The information should be mailed or delivered to Stanley L. Temko, Covington & Burling, 1201 Pennsylvania Avenue, N.W., Washington, D.C. 20044.

If you have any questions about the request, please call me (202/662-5514) or John Rupp (202/662-5650).

We appreciate your cooperation in this matter.

Stanley L. Temko

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